## 8. Technology and Efficiency.

References: Weil Chapter 10
Consider:

- technological progress explains productivity growth in developed countries (the leading edge).
- But does it also explain the productivity difference across rich and poor countries at any given time?
- in other words: are poor country "just" lagging behind or do they suffer from a deeper problem?
$\rightarrow$ Weil's spoon parable.
Efficiency:
- "umbrella concept" for anything that accounts for productivity differences other than technology.
- strictly speaking: degrees of inefficiency (inside the PPF).
one natural possibility: structural change. But there are others, less natural...
Decomposition of productivity: technology $\times$ efficiency:

$$
A=T \cdot E
$$

$\rightarrow$ Weil's 2 farmers.

How much can we reasonably expect to be explained by efficiency and technology?

- Recall our 2 country innovation-imitation model (for example U.S. vs. India).
- Let $g$ be the productivity growth rate in the U.S.
- Suppose India is lagging G years behind technologically:

$$
T_{t, U S}=T_{t-G, U S} \cdot(1+g)^{G}=T_{t, \text { India }} \cdot(1+g)^{G}
$$

Implied technology ratio:

$$
\frac{T_{\text {India }}}{T_{U S}}=(1+g)^{-G}
$$

(we dropped the $t$ since $g$ is assumed constant, i.e. the equation holds at all times $t$ )
Consider:

- productivity growth in the U.S: $0.81 \%$ annually.
- India is 10 years behind.

$$
\frac{T_{\text {India }}}{T_{U S}}=(1.0081)^{-10}=0.92
$$

Conclude: India would have $92 \%$ of the U.S. technology level.

Now, with the possibility of efficiency differences...

$$
A_{\text {India }}=T_{\text {India }} \cdot E_{\text {India }}, \quad A_{U S}=T_{U S} \cdot E_{U S} \quad \Rightarrow \quad \frac{A_{\text {India }}}{A_{U S}}=\frac{T_{\text {India }}}{T_{U S}} \cdot \frac{E_{\text {India }}}{E_{U S}} .
$$

Thus:

$$
\frac{E_{\text {India }}}{E_{U S}}=\frac{\frac{A_{\text {lndia }}}{A_{U S}}}{\frac{T_{\text {Iddia }}}{T_{U S}}} .
$$

Recall: the productivity differential between India and the US was $35 \%$. Implying:

$$
\frac{E_{\text {India }}}{E_{U S}}=\frac{0.35}{0.92}=0.38 .
$$

Conclude:

- the example suggests an efficiency differential of $38 \%$.
- if India had all the production factors of the U.S. and all U.S. technology it would produce $38 \%$ of US output!
Yet, maybe India lags farther behind? $\rightarrow$ let's do the calculations more thoroughly...

Decomposition of the Productivity Gap between India and the US

| $G$ | $T$-ratio | $E$-ratio |
| :---: | :---: | :---: |
| 10 | 0.92 | 0.38 |
| 20 | 0.85 | 0.41 |
| 30 | 0.79 | 0.45 |
| 40 | 0.72 | 0.48 |
| 50 | 0.67 | 0.52 |
| 65 | 0.59 | 0.59 |
| 75 | 0.55 | 0.64 |
| 100 | 0.45 | 0.78 |

Recall:

- most patents run out after 20 years (or less)
- technology is then world-wide freely available.
i.e. it is quite unrealistic that India is 50 years or more behind.

Conclude: the bulk of cross-country productivity differences is explained by different degrees of (in-) efficiency of technology use.

What about the most developed nations?

- these are "leading-edge" countries.
- they should operated about the same technology.
- if there are productivity differences they most likely reflect efficiency differences.

| Productivity in Selected |  |  |  |
| :--- | :---: | :---: | :---: |
|  | USdustries in the Early 1990 |  |  |
|  | US | Japan | Germany |
| Automobiles | 100 | 127 | 84 |
| Steel | 100 | 110 | 100 |
| Food Processing | 100 | 42 | 84 |
| Telecommunication | 100 | 51 | 42 |
| Aggregate | 100 | 67 | 89 |

Where do these differences come from?

- labor market regulations (breaks, shift work, firing costs)
- holidays, working hours
- governance, regulation, incentives
or what?
Other causes:
- rent seeking (lawyers, special interest groups)
- bureaucracy, corruption
- the "allocation of talent"
- kleptocratic rulers, uncertainty
- geography (geographic barriers, heat)
- culture, religion, work ethic.

We'll come back to these issues in Part III (Deep Determinants). Here, we discuss only 1 aspect:

Misallocation of Factors among Sectors

- The economy's resources are (at at given time) used to produce the wrong things (in different regions of the country)
- Note the difference to the mechanism and consequences of Structural Change!

Consider:

- 2 Sectors produce 1 good each using labor (fixed capital stock)
- there are positive, decreasing returns to labor input.
[Efficient Allocation between Sectors]
Conclude (as in Micro I): efficient allocation where the marginal products of labor are equalized.
[Overallocation of Labor in Sector 1]
In a perfectly functioning market economy factors would be efficiently allocated "automatically"
- through the market mechanism
- labor mobility and flexible wages.
$\rightarrow 2$ possible explanations for inefficiency.

1. Immobility: people cannot freely move from one sector to another

- institutional barriers (e.g. taxes, tariffs)
- family ties
- geographic barriers (from country-side to city, or back?)

2. Inflexible wages

- minimum wages in the high-wage (manufacturing) sector
- one particular form of insufficient wage flexibility arises almost naturally...

Family farms:

- members of the (extended) family work together
- on their own (fixed) piece of land
- they don't receive a formal wage output is divided among family members $\rightarrow L$ is paid according to its average product.

Production (land normalized to one):

$$
Y=A L^{\alpha} \quad \Rightarrow \quad \frac{Y}{L}=A L^{\alpha-1}>w=\alpha A L^{\alpha-1}
$$

Conclude: there are inefficiently many workers on family farms:
[Overallocation of Labor in Family Farms]

